September 30th
8 am - 1 pm
Lea County Regional Airport
Meet Our Team

Steve Vierck  
President & CEO

Sally Tomar  
Director of Human Resources & Membership Services

Elyce Gobat  
Coordinator of Research & Special Projects

Sarah Bunch  
Coordinator of Digital Media

Tammie Brooks  
Executive Assistant

Inside This Issue

-4-  
Logistics in Lea County

-5-  
First Annual EnergyPlex Conference Attracts over 200 Attendees

-6-  
Live. Work. Play. - Fall Happenings & Upcoming Events

-8-  
Doing Business in the EnergyPlex - Member Spotlight (Richards Energy Compression) & New Businesses in Lea County

-10-  
Property Spotlight

Board of Directors 2017-2018

Finn Smith, Chair  
Watson Truck & Supply

David Shaw, Chair-Elect (FMA Chair, LC)  
Nor-Lea Hospital District

Lisa Hardison, Secretary (LC)  
URENCO

Joshua Grassham, Treasurer  
Lea County State Bank

Tres Hicks, Past Chair  
Pettigrew & Associates

Bret Moody (MC Co-Chair)  
First American Bank

Gordon Goodman  
EOG Resources

Stuart Roberts  
TDS Broadband

Steve Lambert (MC Co-Chair)  
Zia Park Casino Hotel & Racetrack

Brett Beckett (LC Chair)  
Elliott & Waldron Title & Abstract Co.

Tim Thornell  
Lea Regional Medical Center

Miguel Perez  
Wells Fargo Bank

Deena Palmer  
Pioneer Bank

Rose Scott  
Nuclear waste Partnership, LLC

Russ Doss  
Souder Miller & Associates

Key
FMA: Financial/Audit Committee  
MC: Membership Committee  
LC: Legislative Committee
## Economic Indicators

### Top 10 Largest Employers in Lea County

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hobbs Municipal Schools</td>
<td>1,087</td>
</tr>
<tr>
<td>Nor-Lea Hospital</td>
<td>484</td>
</tr>
<tr>
<td>City of Hobbs</td>
<td>482</td>
</tr>
<tr>
<td>Ferguson Construction Co.</td>
<td>400</td>
</tr>
<tr>
<td>Walmart SuperCenter</td>
<td>386</td>
</tr>
<tr>
<td>Lea County</td>
<td>335</td>
</tr>
<tr>
<td>Lea Regional Medical Center</td>
<td>321</td>
</tr>
<tr>
<td>New Mexico Junior College</td>
<td>250</td>
</tr>
<tr>
<td>URENCO USA</td>
<td>240</td>
</tr>
<tr>
<td>McDonald’s Restaurant</td>
<td>240</td>
</tr>
</tbody>
</table>

### Economic Indicators

#### Population
- Eunice: 3,412
- Hobbs: 47,349
- Jal: 2,202
- Lovington: 15,886
- Tatum: 1,442
- Lea County: 70,291

#### Top 2 Oil Producing Counties in NM

<table>
<thead>
<tr>
<th>County</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lea (Hobbs)</td>
<td>75,000,000</td>
<td>70,000,000</td>
</tr>
<tr>
<td>Eddy (Carlsbad)</td>
<td>65,000,000</td>
<td>60,000,000</td>
</tr>
</tbody>
</table>

#### Gross Receipts

**Lea County Regional Airport**

<table>
<thead>
<tr>
<th>Month</th>
<th>Enplaned</th>
<th>Deplaned</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>3,300</td>
<td>3,250</td>
</tr>
<tr>
<td>February</td>
<td>3,200</td>
<td>3,150</td>
</tr>
<tr>
<td>March</td>
<td>3,100</td>
<td>3,050</td>
</tr>
<tr>
<td>April</td>
<td>3,000</td>
<td>2,950</td>
</tr>
</tbody>
</table>

#### Rig Count

- June 2017: 27
Logistics in Lea County

Central to New Mexico’s EnergyPlex, Lea County has been a logistical hub for many years, as both a gateway to New Mexico and Texas. Trucking, air transport, and rail are all integral to Lea County’s success as a logistical hub.

Lea County is crossed by several highways, including NM-18, US 62/180, and US 82/380, making trucking a perfect fit. With its history of oil and gas, trucking has flourished in Lea County. There is a high demand for water and sand haulers within Lea County and in nearby areas. Lea County’s extensive network of roads and highways offer companies the ability to transport goods anywhere. Lea County is home to several large logistic companies including Nova Mud, Banta Oilfield Services, and Gandy Corporation. Many of these companies have been established in Lea County for many years and provide services for oilfield, shipping industries, and more.

Ground transportation is only the beginning in Lea County. Lea County Regional Airport located just outside of Hobbs. LCRA is serviced by United Airlines with daily flights from Hobbs to Houston. The service was established in 2008 and has provided a much-used connection to oilfield headquarters in Texas. Over 17,000 people use the service every year. The airport continues to undergo improvements with a brand new fire station built in 2016 to accommodate a larger crew in preparation for runway extensions planned for construction in the next few years. These improvements will allow for larger planes to fly in including delivery planes.

The most traditional form of transportation in Lea County, stemming from the discovery of oil, is the railroad that runs through a large part of the county. Recently purchased by Watco, the Texas-New Mexico Railroad (TXN) runs north and south in Lea County, connecting to Union Pacific in Monahans, Texas. The shortline was finished in 1930 and since then, it has been primarily used for transporting products such as drilling mud and hydrochloric acid, frac sand, pipe, iron, steel, and crude oil. Companies like CIG Logistics have made use of the railroad to build transload facilities such as their location near Jal in southern Lea County. This facility comprises of 24mm lbs of silo storage, 1mm lbs of blow off sand storage, 705 car spots, Unit and Manifest, and TNMR Switching.

Logistics in Lea County play an important role in the continuing success of business in Lea County. With many highways, several smaller airports and a commercial airport, as well as railroad access, Lea County’s logistic industry has flourished, and businesses along with it. As the EnergyPlex, Lea County looks to the future of transportation and continuing to support improvements in order to increase the quality of companies and their ability to complete necessary tasks quickly and easily.
First Annual EnergyPlex Conference Attracts over 200 Attendees

The Economic Development Corporation of Lea County hosted its first annual New Mexico EnergyPlex Conference on June 27-28th at the Lea County Event Center. Over two hundred people attended the conference, including people in the energy business or people looking to expand or do business in Lea County. Lea County is known as the EnergyPlex throughout New Mexico and the Conference expanded that reach while also presenting many interesting topics and information about New Mexico's energy industries.

Speakers spanned a wide range including Cabinet Secretary Ken McQueen of the State Energy, Minerals, and Natural Resources department; Aubrey Dunn, New Mexico State Land Commissioner; and Bureau of Land Management State Director, Amy Leuders. These speakers presented information on New Mexico's position in the energy industry, updates on policy changes, and answered questions relating to businesses and energy rulings. Other panels included professionals knowledgeable in their fields including renewables, nuclear energy in Lea County, and breakout sessions touched on customized job training and education, electricity needs in the oilfield, challenges and opportunities in energy-related fields, and infrastructure needs. Many large energy companies were present and spoke on panels including representatives from Concho Resources, Chevron, Oxy, URENCO USA, and Holtec.

Interesting statistics mentioned:

- Lea County has been the top producing county of oil in New Mexico and the Permian Basin for the last two years and is on track to be again in 2017
- Rig counts have grown nearly 5% in the last year, since their lowest point in the last 4 years
- New Mexico has surpassed Oklahoma to become the 5th highest oil-producing state in the US
- Xcel Energy plans to install 5,300+ miles of electrical distribution/transmission lines in the next 5 years, a $993 million investment in Southeastern New Mexico
- Many oilfield companies find New Mexico to have a better employee environments and more local support from businesses and leaders

This first-year event could not have been possible without our sponsors: Oxy, Chevron, Concho, City of Hobbs, Lea County, EOG Resources, Lea County Concrete, Marathon Oil, Xcel Energy, Elliot & Waldron Title & Abstract Co., Lea County State Bank, CWR Energy, and Leaco. Overall, the event was a success and the EDCLC is already making plans for next year’s event. More information will be forthcoming as planning gets under way!
Summer is at an end in Lea County, but the activities don’t stop once it’s over. On the contrary, Lea County comes alive in autumn once temperatures have fallen and school gets back in the swing of things. Lea County has several new and exciting things to do this fall including a brand new brewery to visit, the grand opening of a new football stadium, and a great calendar of performances by the Southwest Symphony.

Breweries are all the rage these days, and Lea County has its first with Drylands Brewing Company that just opened in Lovington on Mainstreet. Several years in the making, Drylands both brews its own beer and sells other microbrews on tap. Visit for a homey, small-town atmosphere complete with a variety of unusual beer flavors and delicious food. The project was made possible through funds from the Local Economic Development funds as well as the New Mexico Mainstreet program designed to help reinvigorate New Mexico’s mainstreets.

Further south in Eunice, construction on their $11.5 million football stadium is complete! The stadium held its ribbon-cutting just in time for football season to begin. A true community effort, the stadium’s construction was paid for completely through local tax dollars. New improvements over the old stadium include synthetic turf grass, a new scoreboard, sound system, ticket booth, concession stand, storage area and restrooms, security lights, cameras, and a security fence. Two press boxes round out the impressive facility designed to last 60-100 years.

The end of summer signals the start of the Southwest Symphony’s season. Southwest Symphony is a staple in Hobbs, established in 1983 and providing musical entertainment for all ages over the years. In the Symphony’s calendar, symphony performances are mixed in with special musical guest performances including guitar quartets, steel drum bands, and pop quartets. Tickets are affordable and anyone under age 18 gets in free so it’s a fantastic opportunity to introduce children to music! For more information and the full calendar of performances, visit the Symphony’s website at www.swsymphony.org.

Autumn and winter are looking to be full of activity in Lea County, from football games to holiday performances. Stop into Drylands for a pint of homebrewed beer and a pizza before heading down to Eunice to watch the game in their brand new stadium! Get ready for an exciting season of things to do this fall in Lea County!
3rd Annual FlyHobbs Aviation Day and Fly-In
Saturday, September 30th
Lea County Regional Airport
Hobbs, NM

Come and see us at the 3rd Annual FlyHobbs Aviation Day and Fly-In from 8 am to 1 pm! This event is FREE to attend, but don't forget money for some tasty food from local food vendors. See the many planes and talk to their pilots, then head inside the hangar to see what local business have to offer, such as games, giveaways, and prizes!
For more information on this event, visit www.FlyHobbsAviationDay.com

25th Anniversary Chili Fest
Saturday, September 30th
Lea County Event Center
Hobbs, NM

Join Lea County for the 25th Annual Chili Fest benefiting United Way of Lea County from 11 am to 3 pm! Free to attend, family friendly with games, Antique Cars, and lots of food!
For more information on this event, visit www.UWOLC.org

Southwest Symphony Presents TAIKO PROJECT ALL-STARS
Monday, October 2nd
Tydings Auditorium
Hobbs, NM

Taiko Project’s core musicians give a high energy, dynamic performance contrasting the power and excitement of traditional Japanese drums with the subtle melodic accompaniment and nuance of the koto (Japanese harp), yokobue (bamboo flute), and marimba.
For more information on this event, visit www.SWSymphony.org

Christmas Traditions from Around the World
Thursday, December 7th
Western Heritage Museum & Lea County Cowboy Hall of Fame
Hobbs, NM

Join us on December 7 for our annual event where you can taste, smell and hear the traditions of Christmas. After the event you are welcome to explore the Museum to look at the magical Christmas forest and Bonnie Moran’s North Pole Village. You can also learn about various traditions around the season of Christmas.
For more information on this event, visit www.NMJC.edu/Museum

For a full list of events, see our community calendar at EDCLC.org/LWP
Established in 2002, Richard’s Energy Compression manufactures and supplies vapor recovery units, casing compressors, and casing boosters for the local oilfield. A staple in Lea County, Richard’s Energy Compression is a family-owned business whose goals are to expand its customer base, keep the business family-oriented, and continue growing within the region.

Employing twenty-five people, Richard’s has been supplying the oilfield with compressors for over fifteen years and continues to expand with the recent opening of a new store in Midland, Texas a few months ago. Locally-owned, Bill Richards started the business after many years working in the oilfield as well as a ten year stint in the navy. The business culture is one of family with long-time employees, a small turnover rate, and maintaining close relationships with customers and the community.

Richard’s Energy Compression has been a member in good standing with the Economic Development Corporation of Lea County since 2014 and the EDCLC appreciates Bill Richards and all that his company does and supplies for Lea County.

For more information, visit www.manta.com/c/mw2tn46/richard-s-energy-compression-llc

New Businesses in Lea County

**Hobbs**
- JW Logistics
- AB Cleaning
- Juniors Food Truck
- Pump Go Trucking, LLC
- Niels Fugal Sons
- Choose Life, Inc.
- Sparkle DBA Nancy Navarrette
- Aborrotes La Pasadita
- DeLeon Trucking, LLC
- Son City Builders Group, LLC
- J&H Lawn and Detail Services
- Xclusive Marketing
- One Love
- Tacos El Paisa
- Snochinnos, LLC
- DNJ Aerial Construction, LLC
- Eagle Donuts II
- Green Steam, The
- NAS Services
- Toreado's Taco Grill
- Smoking Aces
- Concierge Invoicing & Bookkeeping Services

**Eunice**
- Kona Ice

**Lovington**
- Top Coat Painting LLC
- Drylands Brewing Company
- Orlando Perales, Jr.
- The Room, LLC
- My Time Massage
- Five Star Trucking
- Hollywood Skin LLC
- Brinkstone Creative
- Stallion Mobile Wash
- Salt & Light Tees
- W&A Mechanic
- Top View Enterprise
- Deluxe Nail & Spa
Antique Planes · Games and Activities · Food Vendors
Entry is FREE!

Lea County Regional Airport
September 30th 2017
8 am - 1 pm

www.FlyHobbsAviationDay.com
Originally used for cheese production that could receive, process, and store more than 1.5 million pounds of milk per day, the Lovington Cheese Plant is no longer in operation and has since been decommissioned. This 61,761 sf building, with an additional 24,000 sf in out buildings, sits on a 60 acre lot just outside of Lovington, along the Lovington Highway (NM-18).

The facility has 7 loading docks and 8 truck access doors. Two of the loading docks have rising adjustable tools available. The warehouse has 10,000 square feet of space, 4 drive-through truck access points, and a clear height of 20 feet. Ceiling heights range from 20 feet to 40 feet, depending on the location within the building. Building is clear span – no columns.

Though not within the Lovington city limits, the facility is on city utilities with 3-phase setup for power. There are several 480 and 240kw units located on the property. The water lines to the site are 8-inch, with a water pressure of 65 psi. Gas pressure to the site is approximately 60 psi. This facility has the capacity to handle wastewater generated by manufacturing goods.

The Cheese Plant is a great opportunity for many different types of industries, not least agriculture. A large building on plenty of acreage, it offers convenient highway access and city utilities for any company looking to invest in Lea County! For more available buildings, visit www.leacountysites.com
The current facility sits on about 5 acres within a 60 +/- acre site.

Total Square Feet: 85,736
- Main Building: 61,761
- Whey Plant Building: 17,653
- Maintenance Shop Building: 4,788
- Boiler Room Building: 934

The cold storage system is approximately 8,000 square feet.