



Economic Development Corporation of Lea County

200 East Broadway
Suite A201
Hobbs, NM 88240

Volume 4, Issue 1
July 2008



RURAL
ENTERPRISE
Accelerator
Partnership

Join Us For The Launch of REAP^{SW}

EDC of Lea County Offices - July 22 Membership Meeting

A much anticipated event will occur at our July 22 EDC of Lea County membership meeting. This meeting, which will be held on the third floor of the City Hall annex, will launch the live conferencing capabilities of the Rural Enterprise Accelerator Partnership of the Southwest (REAP^{SW}). REAP^{SW} is a regional program that delivers assistance to entrepreneurs over a videoconferencing network. The Texas communities of Lamesa, Levelland, and Littlefield are joined by Hobbs, forming a unique multi-state cooperation for entrepreneurial support.

The EDC of Lea County will be the host for new or existing entrepreneurs to videoconference for one-on-one counseling, business mentoring, skills training, and seminars furnished by the Northwest Texas Small Business Development Region Network (NWTSBDC). As a result, individuals can connect to seminars and training just as easily as those who attend locally.

Videoconferencing provides an effective and efficient means to deliver the NWTSBDC's full array of programs and services to participants locally.

Inside . . .

Page

- 2 On The Go . . .
Triumph Technologies
- 3 Meet the New Staff
- 3 Promote Your Business
- 3 Appreciation from
Diane Denish

JOIN US!

July 22
EDC of Lea County
Membership Meeting
11:30 a.m.
Location:
3rd Floor Annex
Hobbs City Hall

Triumph Technologies Wins WIPP Security Contract

Triumph Technologies Inc. and Tennessee-based Security Walls LLC won an \$18 million contract to jointly provide security services at the U.S. Department of Energy's Waste Isolation Pilot Plant (WIPP) in Carlsbad.

WIPP is the world's first licensed repository for the permanent disposal of radioactive waste from research and production of nuclear weapons. Waste temporarily stored at sites around the country is shipped to the plant for permanent storage in rooms mined out of an ancient salt formation 2,150 feet underground. The plant began operating in 1999 and is located 26 miles north of Carlsbad. ([Read more about Triumph Technologies and Joe Leyva on Page 2.](#))

ON THE GO...

Featured Member—Triumph Technologies, Inc.

TRIUMPH TECHNOLOGIES INCORPORATED



My Name Joe Leyva
 Childhood ambition NY Jets Quarterback
 Fondest memory Playing catch with my dad
 Life Soundtrack Good Night and Good Luck
 Retreat Any golf course
 Wildest Dream Better not say
 Proudest Moment Birth of my boys, Julian & Jonah
 Biggest challenge Breaking par on the golf course

Alarm Clock None, up before six am everyday
 Perfect Day Golf, beach, and dinner of pasta with Merlot Red wine
 First job Mowing yards
 Indulgence Ben & Jerry's Chocolate Fudge Brownie Ice Cream
 Last purchase Nintendo DS games for the boys
 Favorite movie Sleepless in Seattle
 Inspiration God, family

Business Profile

Triumph professionals possess exceptional experience in three core areas: program management, information technology, and security services.

We offer a full range of program management support—our program managers specialize in planning and execution, business reengineering, consulting, and quality assurance. Our portfolio of services has been redesigned to incorporate processes built on the foundation of our CMMI Level 3 capability.

Triumph helps organizations develop and implement IT strategies utilizing innovative and emerging technologies and techniques. Areas of IT concentration include systems engineering, systems development, network support, information systems security services, library services, consulting, and technical customer support.

Triumph provides comprehensive security services to ensure that people, facilities, and systems are protected. Our security services division encompasses technical support, corporate and government security, and security and law enforcement training.

For the last 20 years, Triumph has operated under our three core capabilities identified above. We have broadened our scope to deliver services across several business areas to include Intelligence, Construction, Financial, and Transportation. To learn more, click on the following: www.triumph-tech.com

Triumph Technologies Inc.
 302 N. Canal, Suite B – Carlsbad, NM 88220
 (505) 628-0602 (505) 302-7039



Meet The New Staff of the EDC of Lea County!

Grant Taylor is our new director of Workforce Strategies. Grant is an Artesia native and his wife, Megan, is a Hobbsan. Grant holds a bachelor's in journalism and master's in business administration from NMSU. He has experience in both the public and private sectors, most recently working for a nonprofit in Santa Fe.

Sally Tomar, part-time executive assistant, is a recent transplant from Olympia, WA. Sally spent 12 years in a multi-clinic cancer treatment center where she facilitated all office operations. **Melinda Allen**, with a master's degree in psychology, brings a multitude of talents to the position of executive assistant.



Grant Taylor, Sally Tomar,
Melinda Allen

We appreciate the skills and talents of our new staff members!

Let The EDC of Lea County Promote Your Business!

EDC of Lea County members have two new exciting ways to promote their business and employment opportunities.

The EDC of Lea County is updating our website to make it more useful for site selectors. One vital component of this website is to inform site selectors of the leadership and diversity that is represented in our membership. Certificate and associate members are invited to submit information that will be used to highlight your business!

The www.hobbsjobs.com website will provide a link to the Human Resources Department of your company where potential employees can view your current job openings. If your company does not have a website, a link will provide the potential employee with your company's contact information. This service is free to all members of the EDC of Lea County.

To participate in these two free services, email the following to marilyn@edcl.org:

1. Your company's website.
2. An electronic copy of your company's logo or business card (pdf or jpg). If you do not have an electronic copy of your logo or business card, please send a paper copy to the EDC of Lea County. We will convert it for you.
3. Company's mailing and physical address, telephone and fax numbers
4. A brief biography of your business, including information such as
 - Services provided
 - When it was founded
 - Number of employees

Appreciation From Lt. Governor Diane D. Denish



Dear Betha and All My Friends at Lea County Economic Development -

A belated note to say thank you for the wonderful, special evening during the Legislature. I was so moved by the warmth and sincerity—and so proud to have the support of so many real people. I will treasure the painting and am still searching for the perfect spot to hang it!

The challenges remain—the work continues—thank you for helping me get there and recognizing my small role in making New Mexico the place we all want it to be.

With affection and warmest thanks -

Diana



Economic Development Corporation of Lea County

200 E. Broadway, Suite A201
Hobbs, NM 88240
Phone: 575-397-2039
Fax: 575-392-2300

Board of Directors Economic Development Corporation of Lea County

Gary Beal

Leavell Insurance

Laura Brunson

Nolan H. Brunson, Inc.

Paul Campbell

Forrest Tire Company, Inc.

Sam Cobb, Secretary

RMS Foods, Inc.

Gene Day

Steel Depot

Bill Hayles

Zia Park Casino and Black Gold Casino

Debra Hicks, Past Chair

Pettigrew & Associates

Tony King, Treasurer

Les/National Enrichment Facility

Kathy Moran

Maddox, Holloman, and Kirksey

Kenneth Norris

Hobbs News-Sun

Pat Saunders

Halliburton

Charley Smith, Chair

Watson Truck & Supply

Sam Spencer, Vice Chair

Lea County State Bank

Beckey Waldrop

Miller-Waldrop Furniture

ASSOCIATE MEMBER REPRESENTATIVE

Mark Kleinsteuber

Klein Security & Safety Systems

COMMUNITY REPRESENTATIVES

City of Tatum - Deann Gruben

City of Lovington - Leticia Kanmore

City of Eunice - Curtis Schrader

City of Jal - P.J. Parker

EDC OF LEA COUNTY STAFF

Beth Cunningham, President and CEO

Lisa Hardison, Senior Vice President

Marilyn Dill, Vice President of Membership Relations

Donna Richards, Vice President of Business Administration

Grant Taylor, Director of Workforce Strategies

Melinda Allen, Executive Assistant